

Subject: RE: Haiti Opportunity - Karl Storz

From: "Neil Callahan" <ncallahan@rosemontseneca.com>

Date: 5/13/10, 11:02 AM

To: "'Eric Schwerin'" <eschwerin@rosemontseneca.com>, "'Hunter Biden'" <hbiden@rosemontseneca.com>, <darcher@rosemontseneca.com>

I think could be a nice program - big, over a long period of time and we'd be the General Contractor - servicing the components that we'd want to do / can do and then sub out the other components and take the mark up to coordinate / program manage under the Rosemont Seneca umbrella.

Neil Callahan

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From: Eric Schwerin [mailto:eschwerin@rosemontseneca.com]

Sent: Thursday, May 13, 2010 12:37 PM

To: Hunter Biden; darcher@rosemontseneca.com Archer; Neil Callahan

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Haven't really had an opportunity to brief Hunter and Devon on this but just got off the phone with Bill Deeb at Karl Storz to talk further about our meeting on Monday.

In short, the opportunity is very different than I envisioned going into meeting. It is less just a sales opportunity and more Storz wanting to be a leader in the medical equipment community is disaster preparedness/relief/reconstruction and looking for our help in putting the program together and finding partners.

In our follow up call, Bill emphasized that he believes Mrs. Storz (and Peter, her right-hand guy, who attended the meeting from Germany) were serious about this and had a budget to match.


Bill envisioned building a consortium of medical equipment suppliers that would have equipment available at a moments notice to ship to disaster sites. He saw each member of the consortium paying money into a fund which would be managed (perhaps by us - my idea) in the interim and which would go towards the relief efforts when necessary.

Hunter, this seems like it may be something to follow back up with Todd McCormack on, particularly given his connections to Paul Farmer/Partners in Health.

Anyway, let's discuss on our Monday call.

They are anxiously awaiting a proposal.

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